

CITY OF SALEM FINANCIAL SUMMARY

Through Q1 / FY 2019

The summary of FY 2019 first quarter (Q1) financial activity displays expenditure information at the department level for the General Fund and resources displayed by type. For all other City funds, data is displayed with resources and expenditures. For all funds, the display includes columns noting comparison to budget and prior year actual activity. A positive number in the prior year comparison denotes an increase in FY 2019.

GENERAL FUND

BY THE NUMBERS Resources

Resources	Budget	Actual through Sept 30	As a Percent of Budget	Difference FY 2019 to FY 2018 Actual
Property Tax	\$ 68,863,040	\$ 1,554,947	2.3%	528.8%
Franchise Fees	18,436,350	1,297,480	7.0%	8.5%
Internal Charges	16,788,770	4,203,335	25.0%	5.3%
Other Taxes	723,630	571,370	79.0%	0.0%
State Shared	5,931,000	599,148	10.1%	44.3%
Fees, Permits	5,372,350	924,069	17.2%	-12.4%
All Others	8,264,540	1,417,295	17.1%	-17.1%
Beginning Working Capital	25,879,730	25,024,409	96.7%	-6.7%
TOTAL RESOURCES	\$ 150,259,410	\$ 35,592,054	23.7%	0.4%

First quarter receipts are typically low. Current year *Property Tax* has not been collected. The year-over-year increase primarily relates to the payment of taxes paid in arrears by Comcast. Other sources, like *Franchise Fees* and *State Shared Revenues* lag until year end. The category, *Other Taxes*, is local marijuana sales tax receipts.

Beginning Working Capital—the funding available at the start of the fiscal year—equals almost 70.3 percent of total resources through Q1, and is 6.7 percent less than FY 2018.

Expenditures by Department	Budget	Actual through Sept 30	As a Percent of Budget	Difference FY 2019 to FY 2018 Actual
City Manager's Office	\$ 1,547,650	\$ 307,487	19.9%	6.6%
Budget, Finance, Purchasing	3,822,710	782,307	20.5%	-2.7%
Community Development	4,789,950	951,457	19.9%	16.2%
Facilities Services	4,305,090	1,061,807	24.7%	17.5%
Fire	34,355,010	7,494,313	21.8%	1.9%
Human Resources	1,505,150	324,998	21.6%	21.1%
Information Technology	8,611,500	1,696,238	19.7%	3.3%
Legal	2,337,860	495,262	21.2%	-0.9%
Library	5,031,120	1,134,068	22.5%	15.3%
Mayor and Council	234,440	34,828	14.9%	9.6%
Municipal Court	2,048,930	361,579	17.6%	-11.9%
Non Departmental	8,427,780	1,274,337	15.1%	7.2%
Parks	6,901,780	1,535,291	22.2%	-16.9%
Police	44,840,570	9,857,094	22.0%	4.6%
Recreation Services	2,378,130	644,195	27.1%	1.9%
Urban Development	5,152,030	1,033,615	20.1%	24.1%
TOTAL EXPENDITURES	\$ 136,289,700	\$ 28,988,877	21.3%	3.8%

Year-to-year decreases of 12.4 percent for *Fees, Permits* reflect fluctuations in planning related fees and fire safety permits; code enforcement fees, and sign permits. The year-over-year decrease to the category, *All Others*, represents lowered state reimbursement revenue. In FY 2018, the City received a \$359,670 payment for the sale of property in the Mill Creek Industrial Park.

Internal Charges include the support services charges—, reimbursements for labor and overhead from other funds, and fund-to-fund transfers. The 5.3 percent gain is partially due to the 2.9 percent year-over-year increase in the overall budget for this revenue category and the 5.0 percent increase for budgeted transfers and interfund transfers, which are received in regular intervals.

BY THE NUMBERS Expenditures

With 25 percent of the fiscal year complete, including 6 payroll periods (representing 23 percent of periods for the year), expenditures are trending as anticipated. The 3.8 percent year-over-year increase in total is influenced by anticipated cost escalators, such as labor contract / market adjustments to salaries, the corresponding increase to PERS expense, and health benefits expense. Differences are also influenced by changes in position vacancy rates and the timing of materials and services expenses.

OTHER FUNDS—FY 2018, Q1

BY THE NUMBERS

	RESOURCES			EXPENDITURES		
	Actual through Sept 30	As a Percent of Budget	Difference FY 2019 to FY 2018 Actual	Actual through Sept 30	As a Percent of Budget	Difference FY 2019 to FY 2018 Actual
Transportation Services	6,535,191	36.0%	-19.0%	4,562,180	25.7%	18.6%
Streetlight	1,162,394	43.9%	67.1%	189,487	10.0%	-30.7%
Airport	1,573,631	69.2%	18.1%	243,263	10.7%	30.6%
Community Renewal	645,515	12.9%	23.5%	90,749	1.8%	-67.6%
Downtown Parking	773,335	53.0%	-34.2%	244,628	16.8%	-31.3%
Cultural and Tourism	1,755,889	34.2%	21.5%	715,377	15.3%	-43.4%
Public Art	51,443	65.1%	8.7%	730	0.9%	-54.3%
Parking Leasehold	770,573	57.4%	-11.9%	127,258	9.5%	79.2%
Building and Safety	8,806,296	70.8%	10.8%	1,698,059	31.3%	55.5%
General Debt	2,484,268	11.6%	32.3%	-	0.0%	0.0%
Capital Improvements	125,505,990	74.5%	214.0%	6,032,655	3.6%	65.6%
Extra Capacity Facilities	28,879,761	87.9%	32.7%	1,167,264	3.6%	142.9%
Development Districts	3,763,034	53.3%	15.0%	267	0.0%	-99.7%
Utility	70,359,648	45.9%	-2.4%	20,243,316	17.4%	12.0%
Emergency Services	3,592,783	94.6%	17.4%	197,232	22.5%	28.0%
WVCC*	4,120,505	33.7%	8.3%	2,373,693	20.7%	1.5%
Police Regional Records	1,339,935	82.4%	-12.5%	73,609	5.3%	35.1%
City Services	9,069,639	56.5%	8.4%	2,487,162	21.9%	34.3%
Self Insurance	24,877,416	57.4%	7.7%	7,326,871	16.9%	11.3%
Equipment Replacement	9,450,229	88.0%	24.6%	432,274	4.1%	-23.7%
Trust and Agency	7,666,157	83.0%	-5.2%	99,572	3.7%	-45.2%

*Willamette Valley Communication Center

Resources

Beginning working capital accounts for \$253.3 million or 80.9 percent of the \$313.2 million total resources reported in the above table for all other City funds. To begin FY 2019, actual working capital exceeded the budget by \$1.27 million or 0.5 percent. At the first quarter mark in the fiscal year, total resources equal 59.2 percent of the amount anticipated in the FY 2019 budget for this grouping of funds.

Expenditures

The eight yellow-highlighted funds include employees and the direct costs associated with their employment. The eight funds have a total of 512.30 full-time equivalent (FTE) authorized positions, approximately 41.4 percent of the total FTE count for the City in the FY 2019 budget. The General Fund supports the remaining 724.0 FTE positions. Of the \$48.3 million in total actual expense through September 30 documented in the above table, \$12.7 million or 26.3 percent is personal services expense.

Materials and services purchases for supplies, equipment, and services equal \$27.1 million or 56.1 percent of total expenses. Three funds—the Utility Fund, Self Insurance Fund, and Capital Improvements Fund—account for \$19.9 million—or 73.4 percent—of the total.