

CITY OF SALEM FINANCIAL SUMMARY Through Q2 / FY 2020

The summary of FY 2020 second quarter (Q2) financial activity displays expenditure information at the department level for the General Fund and resources displayed by type. For all other City funds, data is displayed with resources and expenditures. For all funds, the display includes columns noting comparison to budget and prior year actual activity. A positive number in the prior year comparison denotes an increase in FY 2020.

General Fund

Resources	Budget	Actual through December 31	As a Percent of Budget	Difference FY 2020 to FY 2019 Actual
Property Taxes	71,358,520	66,151,532	92.7%	1.8%
Franchise Fees	18,601,060	3,968,549	21.3%	-5.5%
Internal Charges	18,027,610	8,935,033	49.6%	8.9%
Other Taxes	969,830	563,739	58.1%	108.9%
State Shared	6,493,320	2,282,683	35.2%	1.6%
Fees, Permits	5,675,690	2,721,712	48.0%	4.2%
All Other Revenues	7,731,290	3,733,133	48.3%	5.1%
Beginning Working Capital	21,192,270	22,198,336	104.7%	-11.3%
Total Resources	150,049,590	110,554,718	73.7%	-0.5%

BY THE NUMBERS
Resources

The City received over 90 percent of total current-year Property Taxes during the second quarter. Excluding taxes paid in arrears by Comcast in FY 2019, property tax receipts in FY 2020 are 4.5 percent higher than the same time last year.

Franchise Fees and State Shared Due to collection timing, revenue collections increase later in the year.

The category, Other Taxes, is local marijuana sales tax receipts.

Expenditures by Department	Budget	Actual through December 31	As a Percent of Budget	Difference FY 2020 to FY 2019 Actual
Mayor & Council	211,810	120,117	56.7%	20.8%
Municipal Court	2,155,500	995,363	46.2%	13.9%
City Manager	1,295,970	596,010	46.0%	-14.6%
Human Resources	1,580,220	697,160	44.1%	-2.8%
Legal	2,447,240	1,196,391	48.9%	9.7%
Finance	4,149,740	1,815,650	43.8%	2.5%
Parks and Recreation	9,453,170	4,621,402	48.9%	3.7%
Facilities Services	4,297,960	2,088,600	48.6%	-6.7%
Community Development	4,789,150	2,180,132	45.5%	2.5%
Library	5,063,480	2,174,923	43.0%	-5.6%
Police	46,944,140	22,775,121	48.5%	4.0%
Fire	36,044,050	17,719,682	49.2%	6.9%
Information Technology	8,885,180	4,009,092	45.1%	10.0%
Non Departmental	7,166,600	1,582,634	22.1%	-13.2%
Urban Development	5,317,740	2,349,460	44.2%	8.2%
Total Expenditures	139,801,950	64,921,735	46.4%	3.9%

Beginning Working Capital—the funding available at the start of the fiscal year—equals almost 20 percent of total resources through Q2, and is 11.3 percent less than FY 2019.

Year-to-year increases of 4.2 percent for Fees, Permits reflect fluctuations in planning-related fees and fire safety permits, code enforcement fees, and sign permits.

Internal Charges include the support services charges, reimbursements for labor and overhead from other funds, and fund-to-fund transfers. The 8.9 percent gain is mainly due to the 7.4 percent year-over-year increase in the overall budget for this revenue category and the 9.0 percent increase for the Support Service Charge, which is received in regular intervals.

BY THE NUMBERS
Expenditures

With 50 percent of the fiscal year complete, including 13.1 payroll periods (representing 51 percent of periods for the year), expenditures are trending as anticipated. The 3.9 percent year-over-year increase is influenced by anticipated cost escalators, such as labor contract / market adjustments to salaries, the corresponding increase to PERS expense, and health benefits expense. Differences are also influenced by changes in position vacancy rates and the timing of materials and services expenses.

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Other Funds

	Resources			Expenditures		
	Actual through December 31	As a Percent of Budget	Difference FY 2020 to FY 2019 Actual	Actual through December 30	As a Percent of Budget	Difference FY 2020 to FY 2019 Actual
* Transportation Services	9,497,514	53.2%	-10.3%	7,146,766	43.9%	-16.2%
Streetlight	1,899,379	65.7%	16.0%	887,557	35.0%	48.1%
* Airport	1,883,625	85.6%	3.3%	643,954	29.3%	17.3%
Community Renewal	886,276	17.1%	-8.5%	599,113	11.6%	19.1%
Downtown Parking	918,839	71.6%	-4.0%	541,042	42.2%	-0.5%
Cultural and Tourism	2,724,139	58.8%	0.4%	1,838,763	44.3%	-2.6%
Public Art	54,615	93.8%	-10.0%	3,801	6.5%	-82.7%
Tourism Promotion Area	-	0.0%	0.0%	-	0.0%	0.0%
Parking Leasehold	843,764	75.9%	-5.7%	362,180	32.6%	-4.3%
* Building and Safety	12,933,174	97.4%	27.4%	2,904,697	48.3%	4.5%
Traffic Safety	283,096	13.4%	0.0%	129,770	6.8%	0.0%
General Debt	18,629,798	85.8%	0.3%	4,570,385	21.7%	-8.4%
Capital Improvements	127,157,567	72.0%	-4.0%	24,204,761	13.7%	81.6%
Extra Capacity Facilities	37,600,126	105.1%	13.8%	6,217,432	17.4%	110.4%
Development Districts	5,404,320	115.0%	36.7%	16,391	0.3%	102.9%
* Utility	96,185,895	65.0%	0.8%	43,377,052	37.3%	-0.5%
* Emergency Services	3,922,997	92.5%	7.4%	609,773	53.1%	60.9%
* WVCC	7,787,954	57.8%	13.1%	6,058,145	47.4%	18.9%
Police Regional Records	1,582,765	88.0%	9.4%	820,605	65.3%	439.2%
* City Services	12,098,261	71.1%	2.4%	4,456,584	37.5%	-7.8%
* Self Insurance Benefits	23,952,183	61.3%	-26.6%	13,743,258	35.2%	-7.8%
* Self Insurance Risk	11,849,573	86.9%	0.0%	2,388,103	17.5%	0.0%
Equipment Replacement	11,955,165	86.9%	11.9%	690,080	5.0%	-67.6%
Trust and Agency	9,898,204	90.9%	25.0%	1,708,428	36.2%	557.1%

Resources

Beginning working capital accounts for \$258.1 million or 64.5 percent of the \$399.9 million total resources reported in the above table for all other City funds. To begin FY 2020, actual working capital exceeded the budget by \$11.3 million or 4.6 percent. At the second quarter mark in the fiscal year, total resources equal 72.6 percent of the amount anticipated in the FY 2020 budget for this grouping of funds.

Expenditures

The nine funds marked with an * have a total of 520.5 full-time equivalent (FTE) authorized positions, approximately 42.1 percent of the total FTE count for the City in the FY 2020 budget. The General Fund supports the remaining 717.25 FTE positions. Of the \$123.9 million in total actual expense through December 31 documented in the above table, \$29.1 million or 23.5 percent is personal services expense.

Materials and services purchases for supplies, equipment, and services equal \$74.6 million or 60.2 percent of total expenses. Four funds—the Utility Fund, Self Insurance Benefits Fund, Self Insurance Risk Fund, and Capital Improvements Fund—account for \$83.7 million or 67.6 percent—of the total.